

## Message Text

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ACTION EUR-12

INFO OCT-01 ISO-00 CIAE-00 PM-04 INR-07 L-03 ACDA-07  
NSAE-00 PA-01 SS-15 PRS-01 SP-02 USIA-06 TRSE-00  
EB-07 MC-02 OMB-01 NSC-05 /074 W  
-----017789 202230Z /73

R 202057Z JUN 77  
FM USMISSION NATO  
TO SECSTATE WASHDC 4321  
SECDEF WASHDC  
INFO USNMR SHAPE BE  
USCINCEUR VAIHINGEN GER  
USDOC WASHDC

C O N F I D E N T I A L SECTION 01 OF 02 NATO 05702

E.O. 11652: GDS  
TAGS: MARR NATO  
SUBJECT: FOREIGN MILITARY SALES RESTRICTIONS ON US OFFER  
TO NATO OF HONEYWELL/WWMCCS ADP TRAINING  
1. THE DEPUTY CHAIRMAN OF THE NATO COMMAND, CONTROL AND  
INFORMATION SYSTEMS AND AUTOMATIC DATA PROCESSING  
COMMITTEE (NCCDPC) (ADM GARDNER, CN) HAS SENT US THE  
FOLLOWING MEMORANDUM (NCCDPC-C(77)12 DATED 14 JUNE 77)  
ON THE IMPACT OF NEW FMS REQUIREMENTS TO CHARGE NATO  
FULL COST OF ADP TRAINING.

BEGIN TEXT:  
SUBJECT: US OFFER OF HONEYWELL/WWMCCS HARDWARE, SOFTWARE  
AND TECHNICAL SUPPORT NATO

REFS: (A) AC/284-WP/55, 27 NOV 75, (B) AC/284-WP/59,  
5 DEC 75, (C) AC/284-DS/12, 1 FEB 76

1. WE ARE DISTURBED TO LEARN THAT A CHANGE IN LEGIS-  
LATION MAY CONSTRAIN THE UNITED STATES FROM PROVIDING  
ADP TRAINING IT OFFERED TO SUPPORT EARLY ATTAINMENT OF  
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A NATO COMMAND CONTROL INFORMATION SYSTEM.

2. REFERENCE A FORWARDED A SHAPE COMPARATIVE STUDY OF  
THE UNITED STATES WWMCCS/HONEYWELL VERSUS THE FEDERAL  
REPUBLIC OF GERMANY EIFEL/SIEMENS OFFER OF ADP HARDWARE,  
SOFTWARE AND TECHNICAL SUPPORT FOR THE URGENTLY REQUIRED  
COMMAND AND CONTROL INFORMATION SYSTEM FOR ALLIED

COMMAND EUROPE. REFERENCE B FORWARDED A REPORT OF THE AD HOC GROUP OF EXPERTS WHICH CONVENED TO CONSIDER THE VALIDITY, ACCURACY AND CONTENT OF THE COMPARATIVE EVALUATION BY SHAPE. BOTH WORKING PAPERS, REFERENCES A AND B, WERE NOTED BY NCCDPC WITHOUT MODIFICATION IN REFERENCE C, ITEM XI.C.

3. AFTER CONSIDERABLE DISCUSSION IN VARIOUS NATO COMMITTEES, IT WAS AGREED, ON THE BASIS OF AN ESTIMATED SIGNIFICANT SAVINGS IN COST AND IMPLEMENT TIME, TO ACCEPT THE US OFFER AND PROCEED WITH SOLE SOURCE PROCUREMENT OF THE HONEYWELL/WWMCCS HARDWARE FOR ACE CENTRAL REGION. HOWEVER, EFFORTS TO FINALIZE THE REQUIRED MEMORANDUM OF AGREEMENT (MOA) BETWEEN THE US GOVERNMENT AND SHAPE IDENTIFIED A PROBLEM AREA WHICH, IF BROUGHT TO THE ATTENTION OF THE NCCDPC, COULD CAUSE SIGNIFICANT DELAYS OR REDIRECTION OF CURRENT CCIS ADP PLANS.

4. SPECIFICALLY, THE PROBLEM INVOLVES RECENT RESTRICTION REGARDING PROVISION OF THE ESSENTIAL ADP TRAINING OFFERED BY THE UNITED STATES TO NATO AT VERY FAVORABLE COST. REFERENCE A STATES THAT FOLLOW-ON TRAINING COULD BEST BE HANDLED USING THE MOBILE TRAINING TEAMS (MTT) OF THE US AIR FORCE SINGLE SERVICE TRAINING MANAGER FOR WWMCCS ADP. THE COST OF SUCH TRAINING TO NATO WOULD BE LIMITED TO TRAVEL AND PER DIEM COSTS OF THE TRAINEE, CONFIDENTIAL

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PROVIDED THE COURSE IS PART OF A PLANNED EUROPEAN MISSION OF THE MTT. REQUIRED NATO TRAINING WHICH WAS NOT LINKED TO A PLANNED MISSION OF THE MTT WOULD RESULT IN COST TO NATO.

5. WE HAVE BEEN INFORMALLY ADVISED THAT SUBSEQUENT TO THE ABOVE TRAINING OFFER, US PUBLIC LAW 94-329 WAS ENACTED WHICH, WHEN ENFORCED, REQUIRED THAT TRAINING TO NATO PERSONNEL BE CHARGED AT FOREIGN MILITARY SALES RATES. HOWEVER, IT IS UNDERSTOOD THAT THE PUBLIC LAW CONTAINS PROVISION FOR EXCEPTION UNDER CERTAIN CIRCUMSTANCES. IN VIEW OF THE SPECIAL EMPHASIS BEING PLACED UPON NATO MATTERS AT THE HIGHEST LEVELS IN THE US, IT WOULD APPEAR THAT NATO WOULD QUALIFY FOR AN EXCEPTION.

6. IT WOULD BE MOST HELPFUL IF THE UNITED STATES COULD CONFIRM PRIOR TO SEPTEMBER THAT A WAIVER TO PROVISIONS OF PUBLIC LAW 94-329 HAS BEEN EXTENDED TO NATO AND THAT THE ORIGINAL US OFFER OF TRAINING AND COST IS VALID. OTHERWISE, IT IS ANTICIPATED THAT OBJECTIONS MAY BE RAISED WHICH COULD CAUSE SEVERE DELAYS IN THIS PROJECT WHICH ENJOYS ONE OF THE HIGHEST PRIORITIES WITHIN ACE.

END TEXT.

2. THIS IS STILL ANOTHER IN THE GROWING LIST OF  
EXAMPLES OF THE NEGATIVE INFLUENCE ON US PARTICIPATION  
IN THE JOINT NATO EFFORT WHEN FMS REQUIREMENTS ARE  
STRICTLY APPLIED. WE ARE INCREASINGLY CONCERNED, NOT-  
WITHSTANDING CERTAIN WAIVERS FOR NATO, THAT THE EFFECT  
OF THE NEW LEGISLATION IS TO TREAT SALES OF GOODS AND  
SERVICES TO THE ALLIANCE AND ITS MEMBERS AS ESSENTIALLY  
IN THE SAME CATEGORY AS SALES TO SAUDI ARABIA OR INDO-

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C O N F I D E N T I A L SECTION 02 OF 02 NATO 05702

NESIA. WE UNDERSTAND AND APPRECIATE THE EFFORTS THAT  
ARE BEING MADE TO INTERPRET PL 94-329 MODERATELY WHERE  
IT APPLIES TO NATO. IT SEEMS CLEAR, HOWEVER, THAT THE  
CONGRESS MUST, IN THE NEAR FUTURE, BE PERSUADED TO DEAL  
MORE SPECIFICALLY AND LIBERALLY WITH THE SPECIAL CON-  
DITIONS EXISTING IN THE ALLIANCE AND IN CONSIDERATION OF  
THE KEY POSITION OF NATO IN US GLOBAL STRATEGY. WE STAND  
READY TO PROVIDE DATA AND SUPPORT WHENEVER IT IS DECIDED  
TO MAKE THAT APPROACH.

3. ACTION REQUESTED: WAIVER OF PROVISIONS OF PL 94-329  
AS PROPOSED IN PARA 6 OF THE GARDNER MEMORANDUM.  
STREATOR

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